



Mainstage | Client Keynote

Community Forum

How Ayvens build for tomorrow today



Build for Tomorrow Today

Lex Ruijter

Pega Global Application manager





Business Personal 0345 250 000 Mon-Fri 9am to 5pm

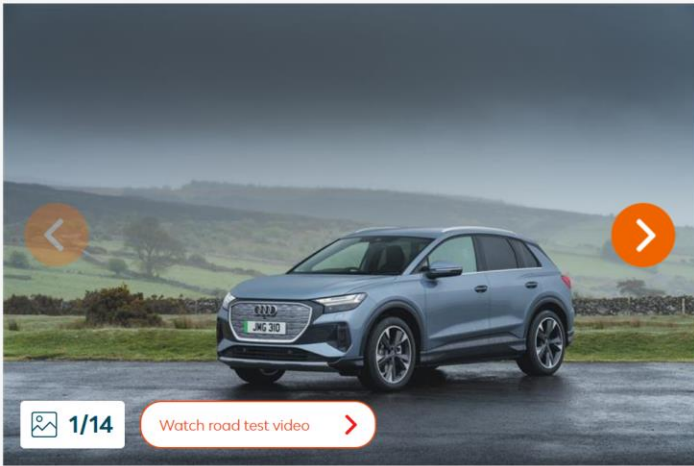
Deals Cars How Leasing Works Services Guides Vehicle Reviews Help & Support

No set up fees 97% would buy again 1.9m vehicles on road Award winning

Home > Audi > Q4 > Q4 E-TRON ESTATE > 125kW 35 55.52kWh Sport 5dr Auto

Audi Q4 E-TRON ESTATE

125kW 35 55.52kWh Sport 5dr Auto



1/14 Watch road test video

Lease Type: Business Personal

Contract length (months): 24 36 48 **60**

Annual mileage (thousands): **5** 6 8 10 12 20

Upfront payment: 1 3 **6** 9 12

£571 Per month (incl. VAT)

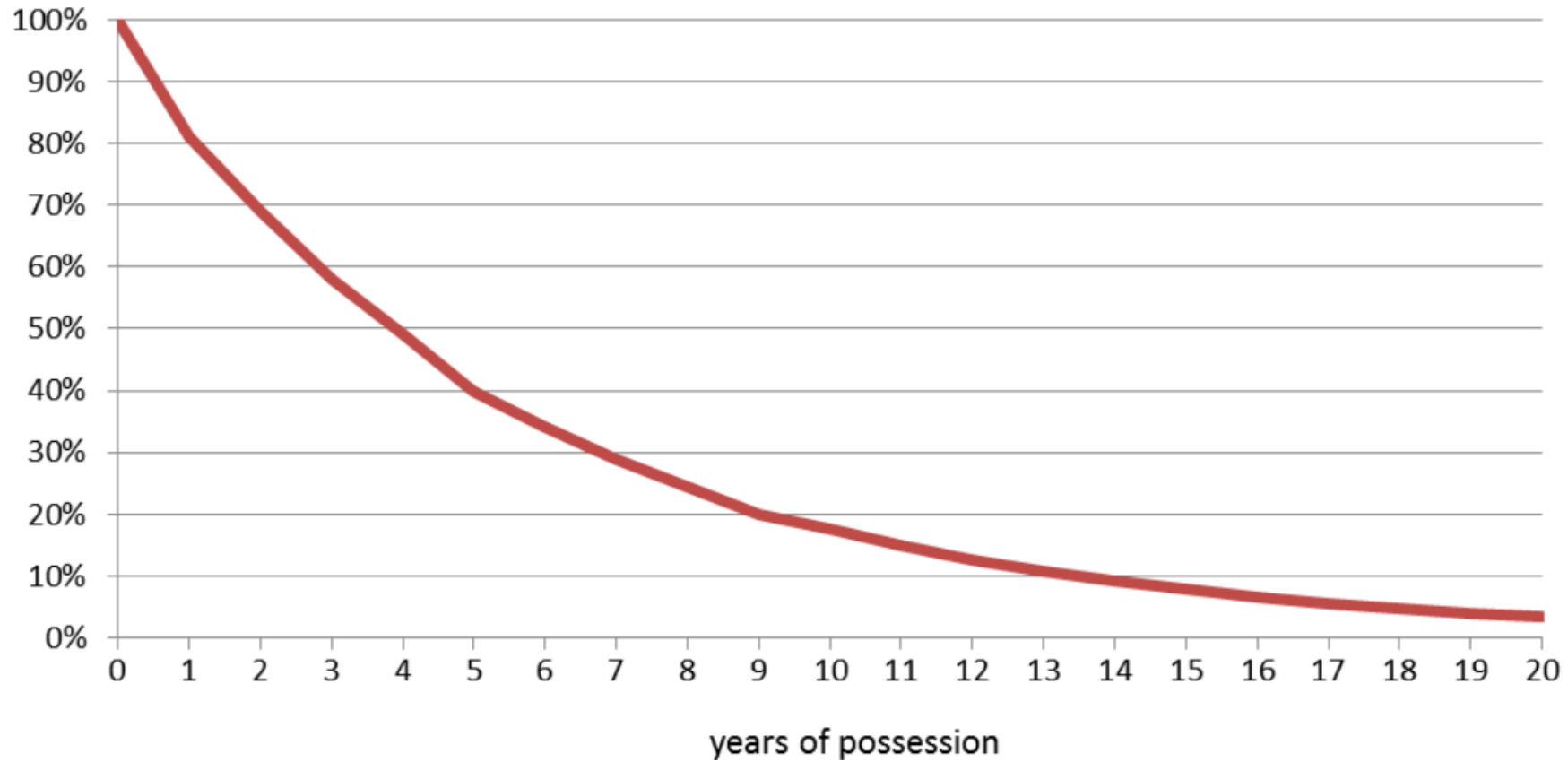
Choose this deal

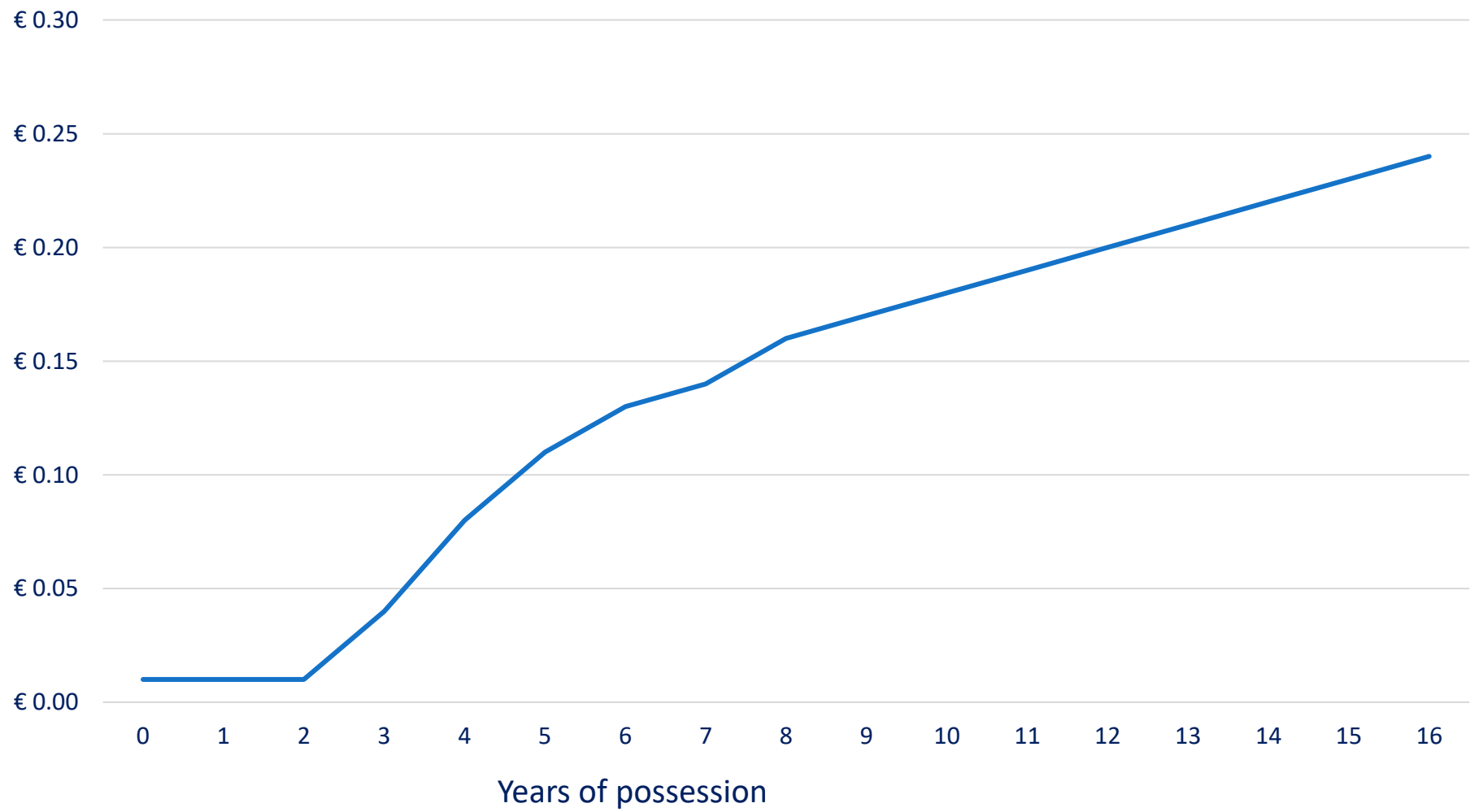
Call 0345 250 0000 Call me back



Normalized car depreciation over 20 years

average of 15% per year





Lex Ruijter

Pega Global application manager

- 25 years IT experience
- Global Pega Application Manager at **LeasePlan**
- Product Owner at **LeasePlan**
- Delivery Manager at **Accenture**
- Management Consultant at **BearingPoint**
- Product Manager at **ING Bank**

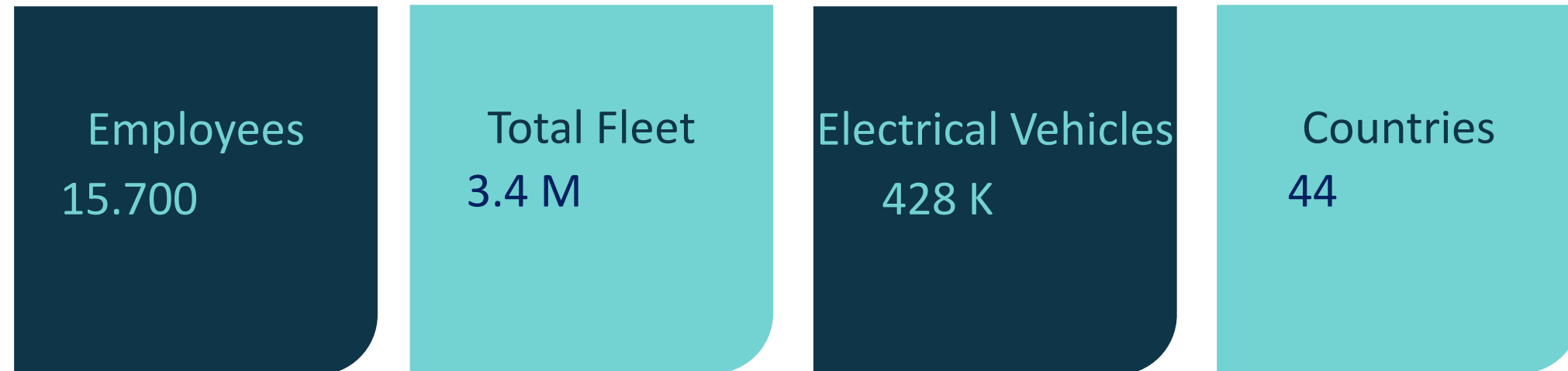


Ayvens

LeasePlan & ALD become one



We're Ayvens, a global leader in sustainable mobility. Making life flow better for all our customers, from large corporates to private individuals. We also believe in creating journeys that put a smile on your face.







Mainframe revolution

```
Licensed Internal Code IPL in Progress                                03/19/07

IPL:
Type . . . . . : Attended
Start date and time . . . . . : 03/19/07 13:44:06
Previous system end . . . . . : Abnormal
Current step / total . . . . . : 17 17
Reference code detail . . . . . : C6004065

IPL step                Time Elapsed   Time Remaining
Data Base Initialization 00:00:01     00:00:00
Journal IPL Clean up      00:00:01     00:00:00
Commit Initialization     00:00:01     00:00:00
System Id Verification    00:00:01     00:00:00
>Start the operating system

Item:
Current / Total . . . . . :

Sub Item:
Identifier . . . . . :
Current / Total . . . . . :

Wait for next display or press F16 for DST main menu
```



NOLS

New Operating Lease System

1983



Not automated

Not scalable

Not intuitive

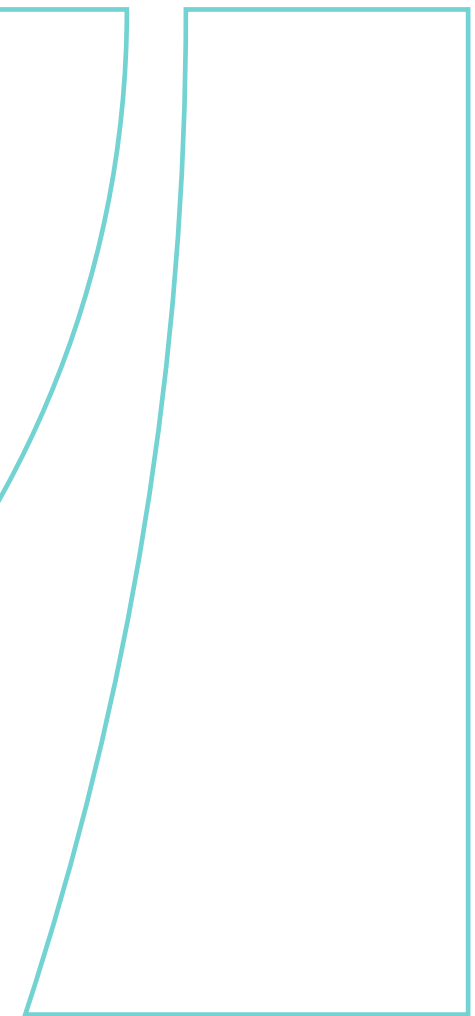
Not adaptable

Limited resources

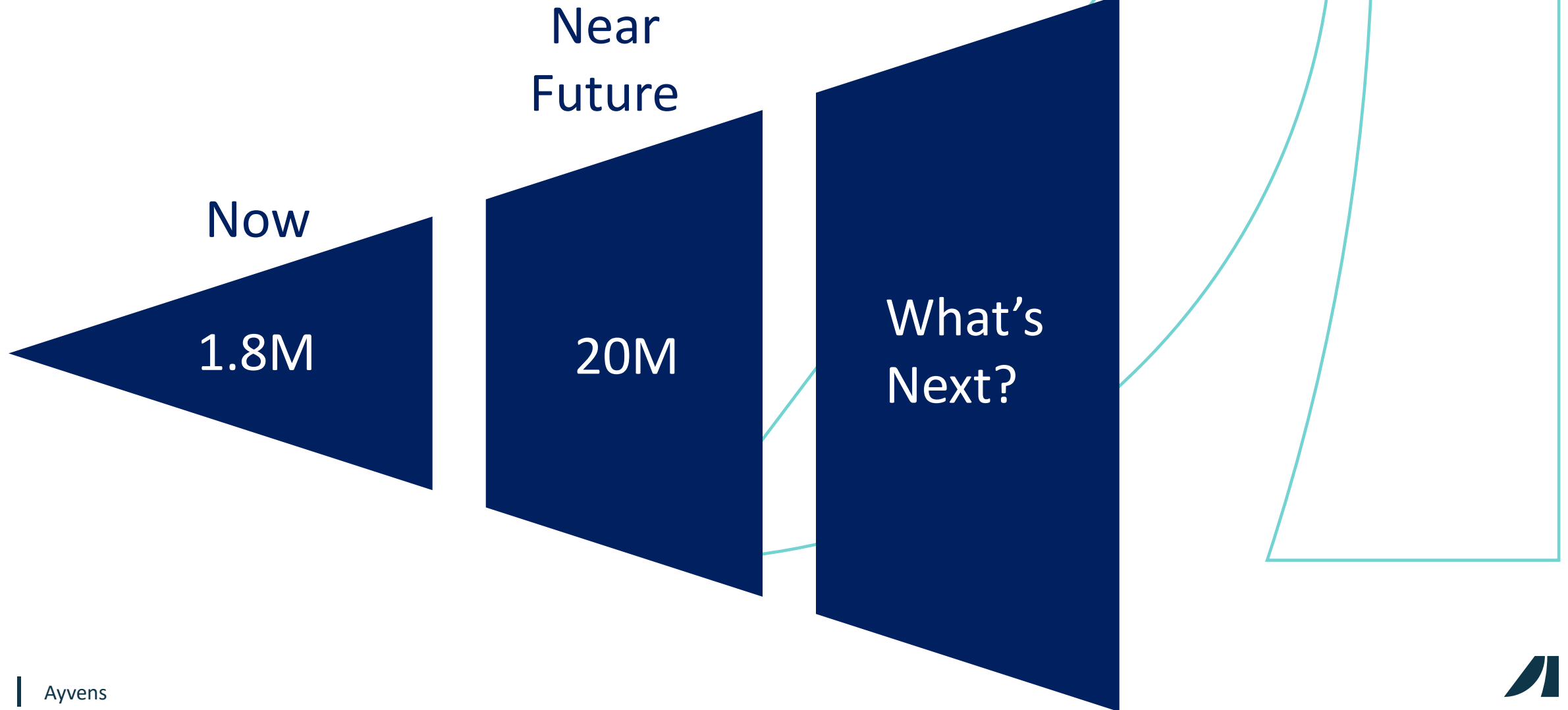
Not end-to-end

Hard to integrate

Costly



Growth of our fleet



Next Generation Digital Architecture

Harmonised global data, application and systems infrastructure

Modular

Scalable

API-driven

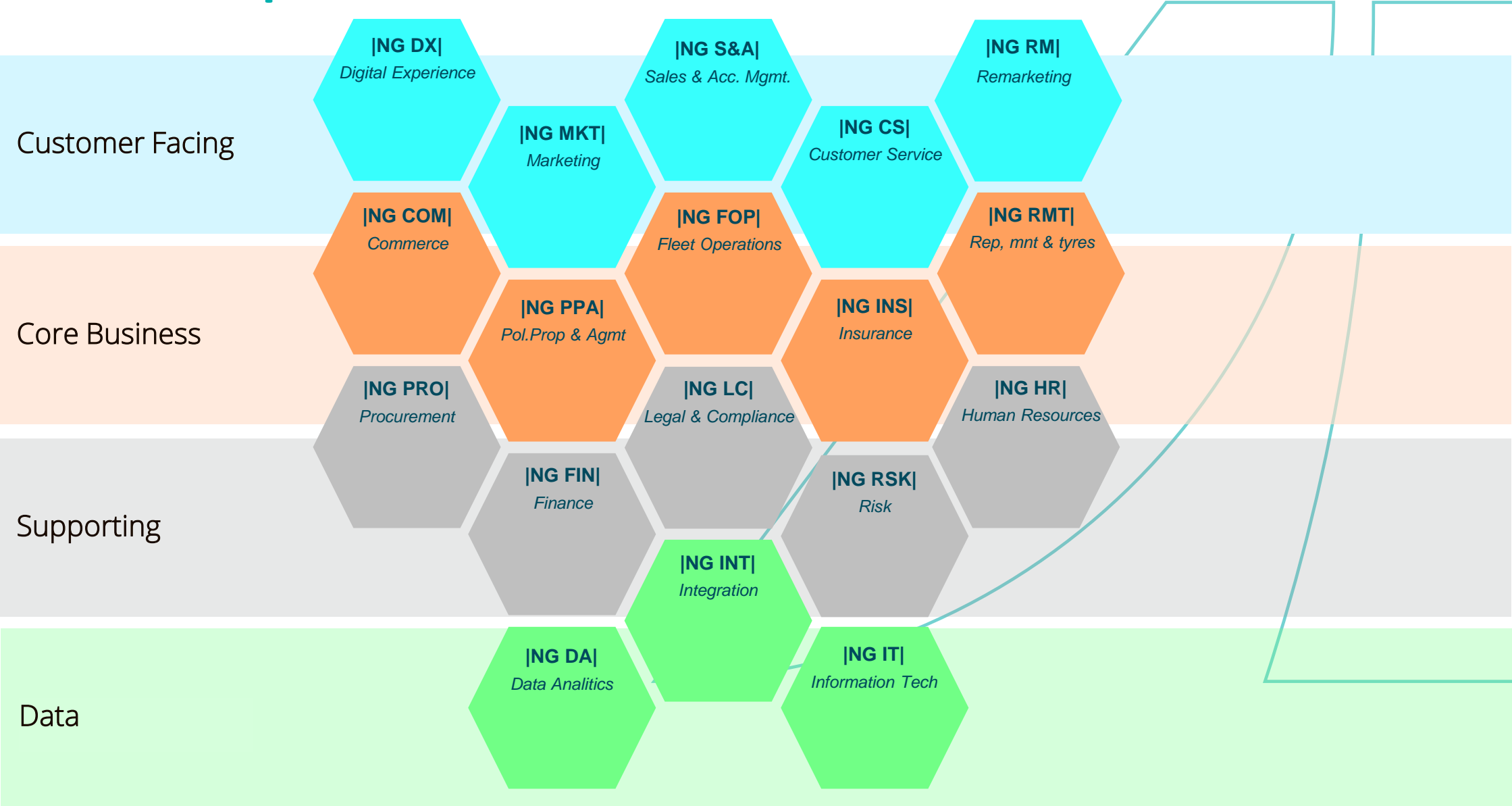
Resilient by design

Cloud

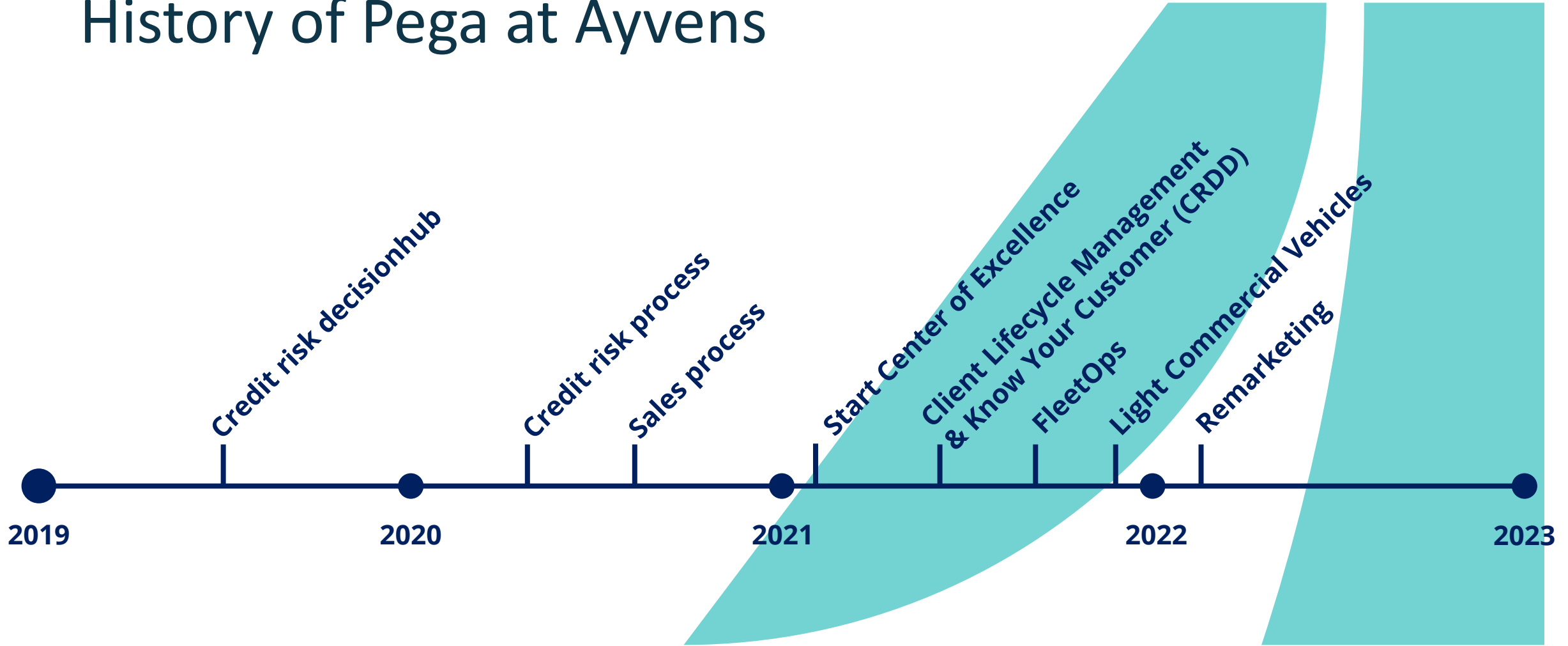


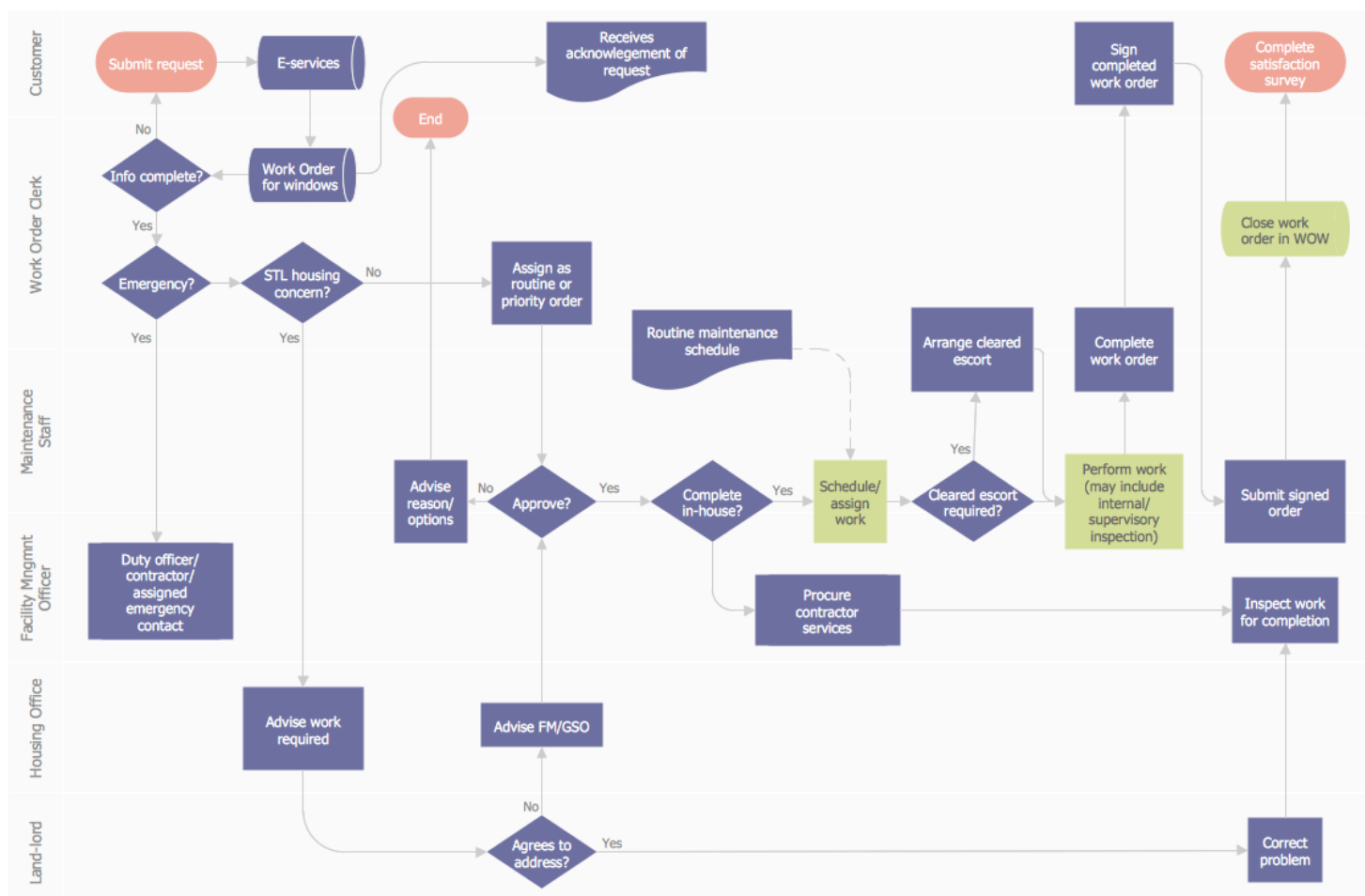
NGDA landscape

NEXT GENERATION DOMAINS



History of Pega at Ayvens





Requirement lists

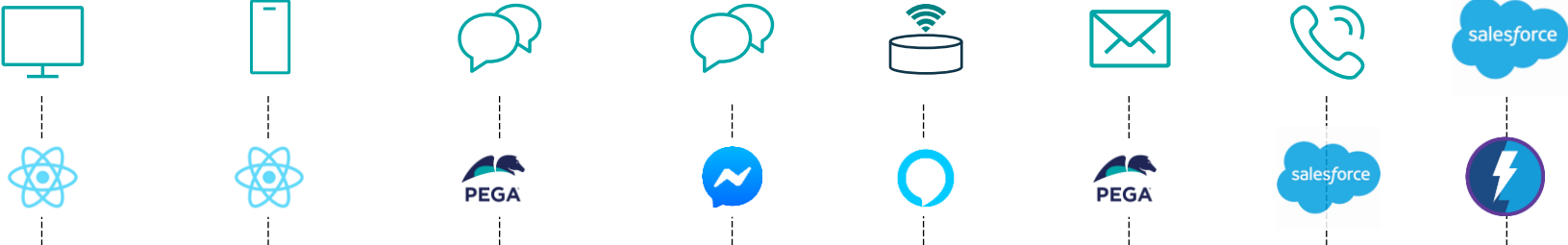
#	Business Requirement	Area	Functionality Required		
3	Allow visitors to site to notify owners / brokers of properties of their interest	Front End for Public	27	HIGH	Send Email to the contact for the Property Advert Ability to email the owner / agent for the property advert being viewed with the following: <ul style="list-style-type: none"> - the visitor's name - the visitor's contact number - the visitor's email address - a personalised message Prevent the visitors from seeing the email details of the agent
4	Allow visitors to site to notify the administrators of any suspicious property adverts	Front End for Public	28	MEDIUM	Report Property Advert being viewed Ability to access a link to submit a report of a property advert being viewed
5	Allow visitors to navigate from a selected property advert to view others assigned to the agent	Front End for Public	29	LOW	Access other Property Adverts assigned to the owner or agent of the property advert being viewed Ability to access a link to view a listing of other property adverts assigned to the owner or agent of the property advert being viewed differentiating those that are still available from those that are no longer available
6	Allow visitors to indicate that they like one or more properties on social sites	Front End for Public	30	LOW	Like Property Adverts on Social Sites Allow visitors to use like boxes to indicate that they like a property advert on Facebook, Twitter, Pinterest, and Google.
7	Allow persons to setup accounts to register their properties for listing on the site or to save selected property adverts as favourites	Front End for Public	31	HIGH	User Logins using email accounts for Placing Property Adverts Allow visitors to register and/or log onto the site using an email address and password before they can list a property advert or save a property advert as a favourite.
		Front End for Public	32	LOW	User Logins using social site accounts for Placing Property Adverts Allow visitors to register onto the site using the login details of social sites such as Facebook, Twitter, Google and Pinterest before they can list a property advert or save a property advert as a favourite.
		Front End for Public	33	MUST	Reset user passwords if forgotten Allow users to reset their passwords by having new passwords sent to their email accounts. The new passwords must be reset on their

The background features two large, teal-colored abstract shapes. The first is a curved, upward-pointing shape on the left, and the second is a trapezoidal shape on the right.

Technology driven
Features & functions
Business misguidance
Not innovative



Front-end & channels



PEGA Digital Experience API (DX API) with Constellation

Micro-journey & business logic

1. New	2. Due Dilligence	3. Fulfillment
1. Find your company	1. Perform credit check	1. Order car journey
2. Contact information	2. Perform CDD check	2. Order confirmation
3. Payment information	3. Outcome decision	
4. Sign lease contract	4. Inform customer	
5. Congratulations		



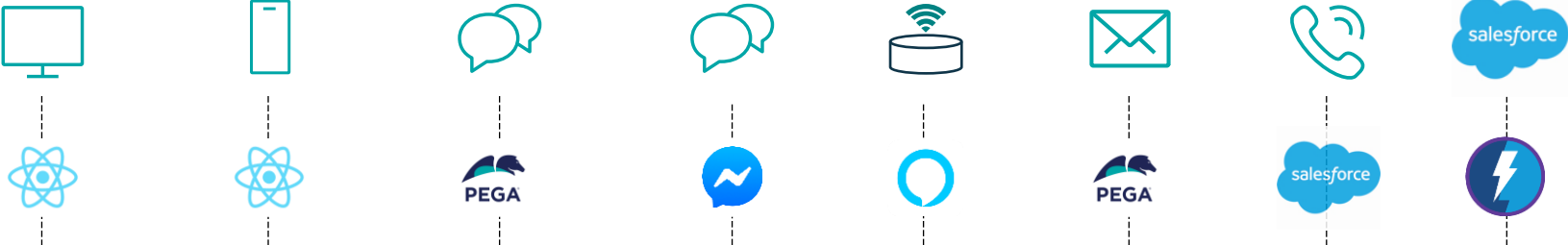
PEGA Live Data



Systems of record

Ayvens

Front-end & channels



PEGA Digital Experience API (DX API) with Constellation

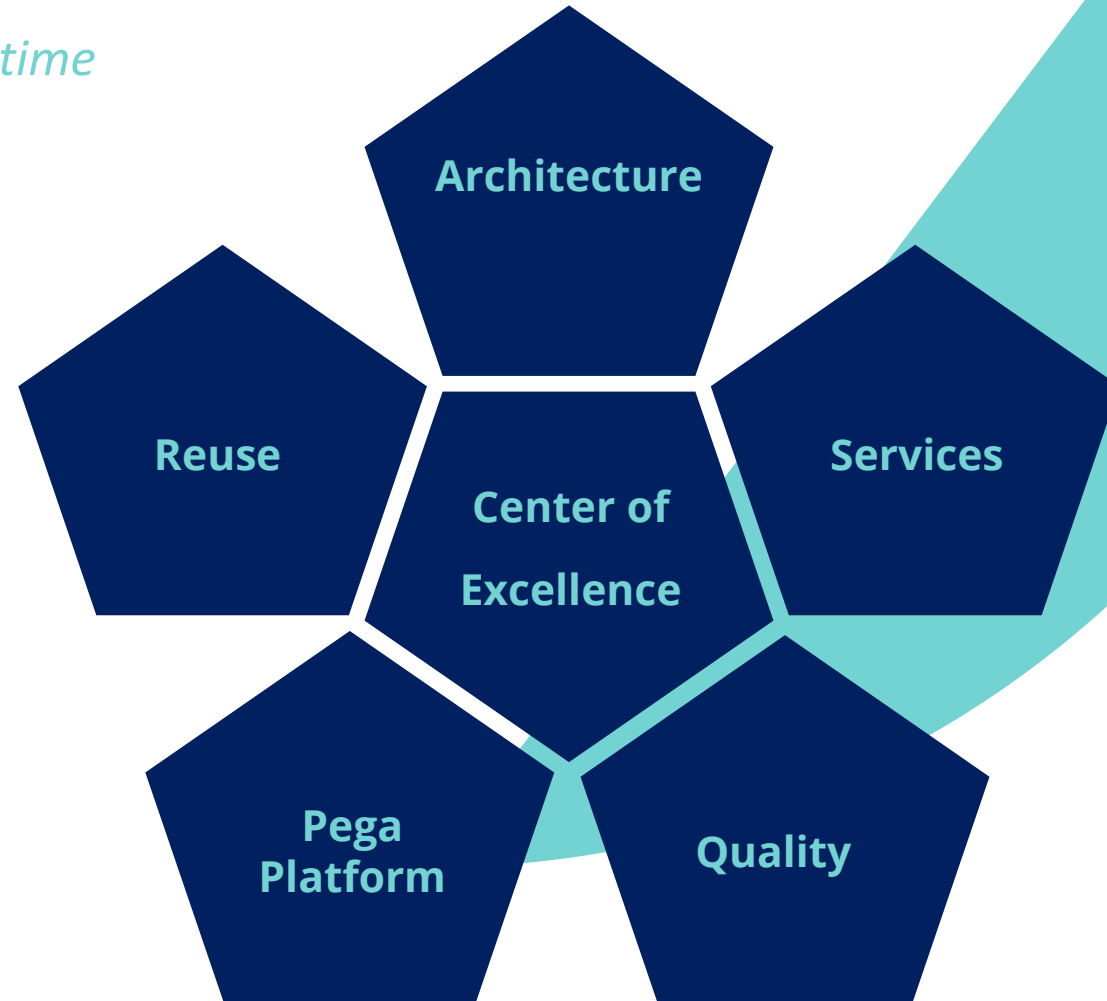


PEGA Live Data



LeasePlan Center of Excellence


Let's do it right the first time



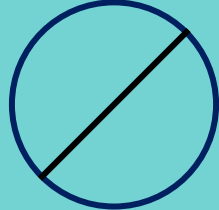
Why are successful with Pega



**Build for
Change**



Scalable



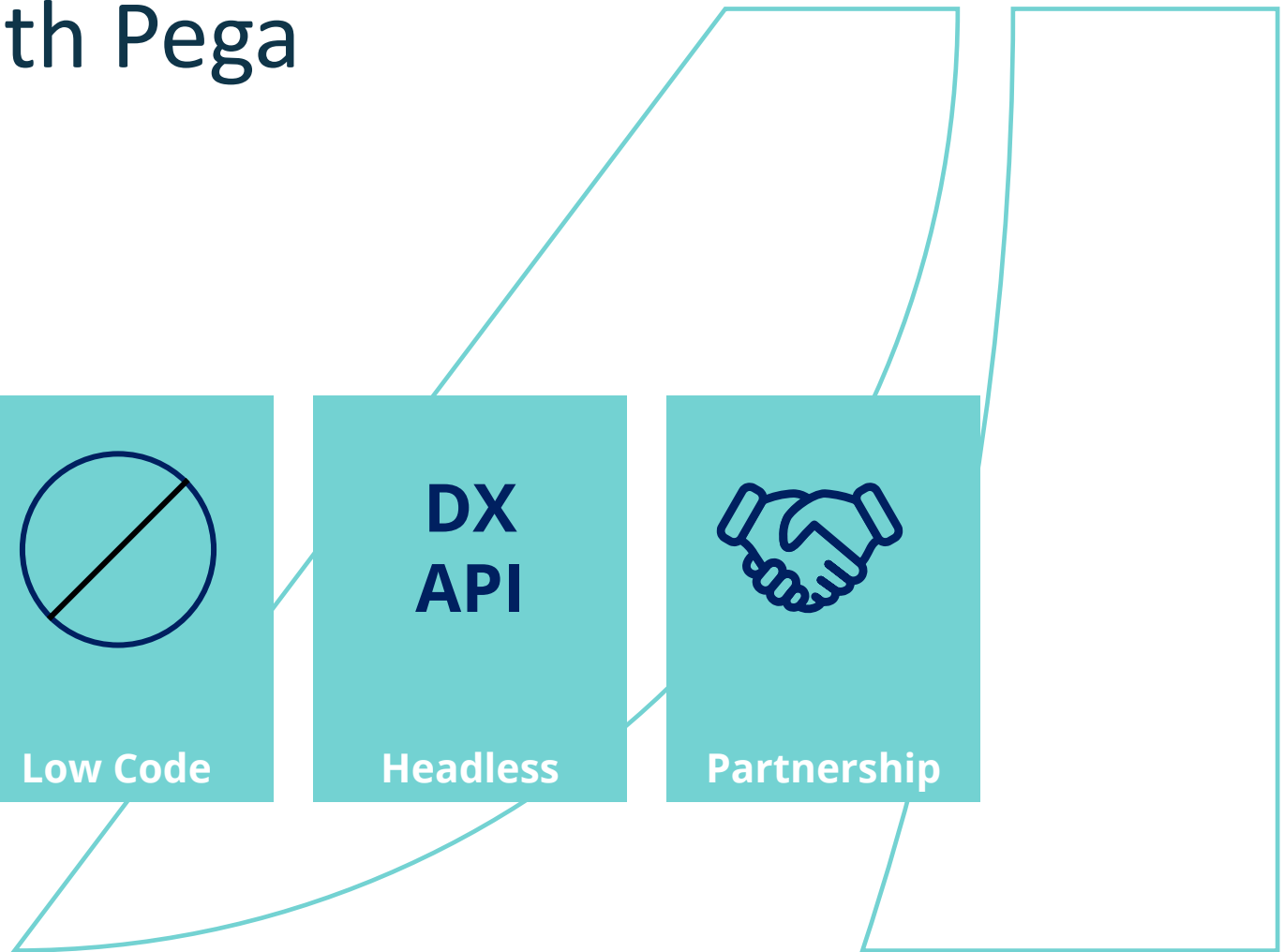
Low Code

**DX
API**

Headless



Partnership





Better with every move