



Breakout | Intelligent Automation

Community Forum

Digital End-to-End Sourcing Integration
at Siemens



Digital E2E Integration in Procurement

Siemens AG

Businesses and Services of Siemens AG

Industrial Business

Digital Industries



Smart Infrastructure



Mobility



Siemens Healthineers¹



Portfolio Companies



Siemens Advanta



Services

Siemens Financial Services



Siemens Real Estate



Global Business Services



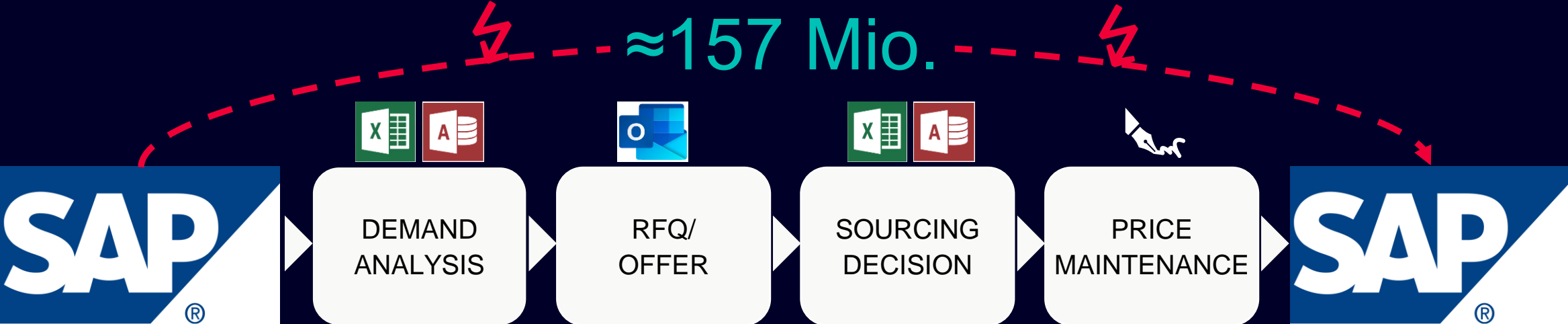
¹ Publicly listed subsidiary of Siemens; Siemens' share in Siemens Healthineers is 75%

BUSINESS: High number of single low volume parts during train assembly

≈ 157 Mio.



Why? Huge complexity of purchasing parts requires need for procurement digitalization



PROCUREMENT COVERAGE

NON VALUE EFFORT

ERROR RATE

NON DIGITAL

WHAT? Fully digitized procurement and price maintenance via NO TOUCH BUYING solution



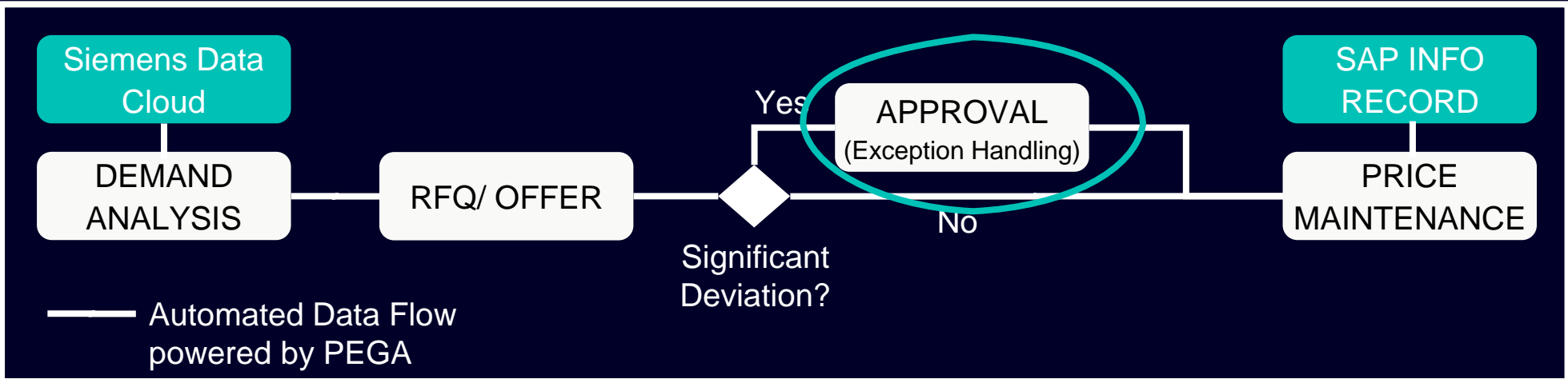
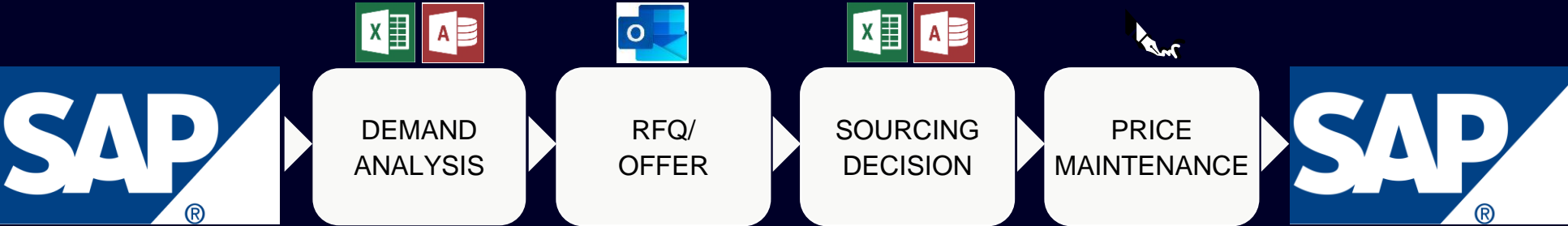
DEMAND
ANALYSIS



PRICE
MAINTENANCE

...@digital procurement solution

HOW? NO TOUCH BUYING at a glance



IMPACT: NO TOUCH BUYING adds business value and can be scaled up across Siemens



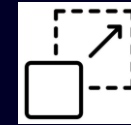
PRODUCTIVITY

- **No** “non value” efforts paired with 0% error rate
- 100% RFQ digitalization
- Order readiness



EFFECTIVENESS

- Procurement coverage 100%
- Process compliance
- Manual intervention only if required



SCALABILITY

- Competitive sourcing's for high volume parts
- Easy connection to further ordering systems
- Use Siemens globally

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