Breakout | The future of Operations

Community Forum

Siemens Next Generation P2P Operations

Next Generation P2P Operations
Pega Community Forum 2022

Siemens Global Business Services

Munich, 30th of November 2021

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Siemens GBS Purchase-to-Pay Services in a nutshell …

NEXT GEN P2P

Portfolio

- **Sourcing Process** - Category profiling, category planning, eSourcing, tactical sourcing, supplier qualification, material compliance, contract management, commodity management support
- **Processing Services** - PO processing (Direct & Indirect), invoice processing (3rd party & ICC)
- **Support & Enabling** - Application support & help desk, catalogue management, RPA, analytics
- **Projects -** *NextGen*P2P automation platform, *Digital* Enterprise Model, Electronic Supplier Integration, Advanced Analytics (task mining, action engine)
- **OneP2PCockpit** – Operational KPIs, E2E P2P Digi*Fit*Rate

Clients & Partners

Clients

SIEMENS	SIEMENS energy	SIEMENS Siemens Financial Services
SIEMENS Healthineers	FLENDER	Siemens Advanta Consulting
SIEMENS Gamesa	YUNEX	MANN+HUMMEL

Business partners

KPMG   SUPPLYON

Ecosystem

PEGA	SAP SRM	celonis
NETFIRA	blueprism	UiPath
mx mendix	ABBYY	

Business Line – Three Pillars

- **Service lines** – Sourcing, Processing, Enabling
- **Global Process Ownership** – Innovation roadmap, product, process and platform
- **Sales** – external market, internal customer demand management

Distributed Delivery Network

>1,800 experts in **10** Centers, **>35** languages
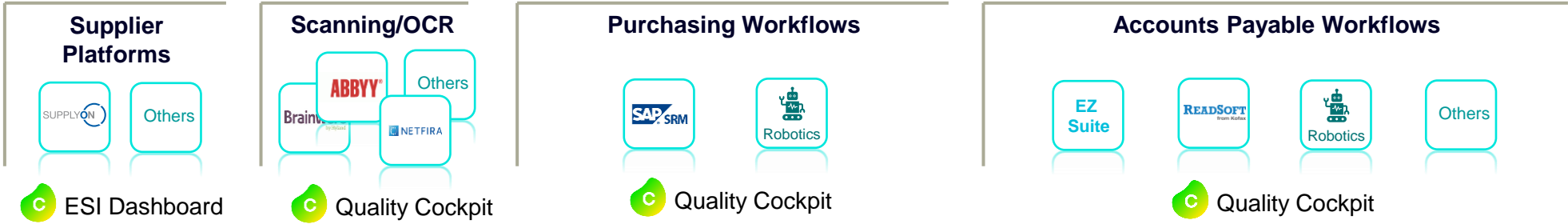
Business Footprint

- **>32,500** Tactical sourcing events
- **>1.5m** PO IM processed p.a.
- **>24m** Invoices processed p.a.
- **>660 legal entities** served in **80+** countries

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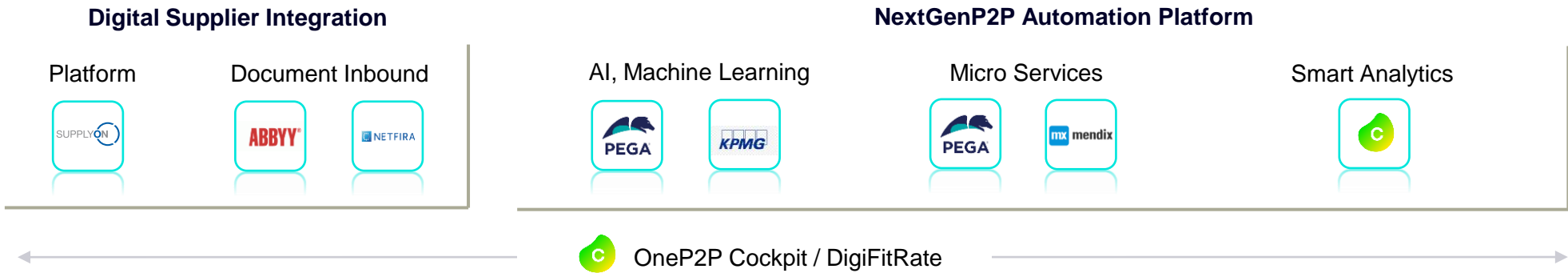# Changing the game by implementing a unique automation platform NextGenP2P

NEXT GEN P2P
SAP® Certified
Built on SAP Business Technology Platform

From a **fragmented** …

Supplier Platforms	Scanning/OCR	Purchasing Workflows	Accounts Payable Workflows
SUPPLYON, Others	ABBYY, Others, BrainV, NETFIRA	SAP SRM, Robotics	EZ Suite, READSOFT from Kofax, Robotics, Others

C ESI Dashboard   **C** Quality Cockpit   **C** Quality Cockpit   **C** Quality Cockpit

Sourcing	Supplier Integration	Inbound Handling	Purchasing	Goods Receipt	Exception Handling	Invoice Processing	Payment Run

… to a **seamless** and **intelligent** technology landscape

Digital Supplier Integration

Platform	Document Inbound
SUPPLYON	ABBYY, NETFIRA

NextGenP2P Automation Platform

AI, Machine Learning	Micro Services	Smart Analytics
PEGA, KPMG	PEGA, mx mendix	C

C OneP2P Cockpit / DigiFitRate

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High Performance Purchase Order and Invoice Processing

Your Ambition

NextGenP2P

- **Shorter** turnaround times
- **Higher degree** of automation
- **Fewer** manual interventions
- **Less** eroded savings and lost cash discounts
- **No complex** process landscape
- Work in a **unique** IT system
- OPEX **at benchmark**

Our Solution

Our Focus

E2E collaborative workflows leveraging digital technologies on future ready IT architecture with real time ERP backend integration
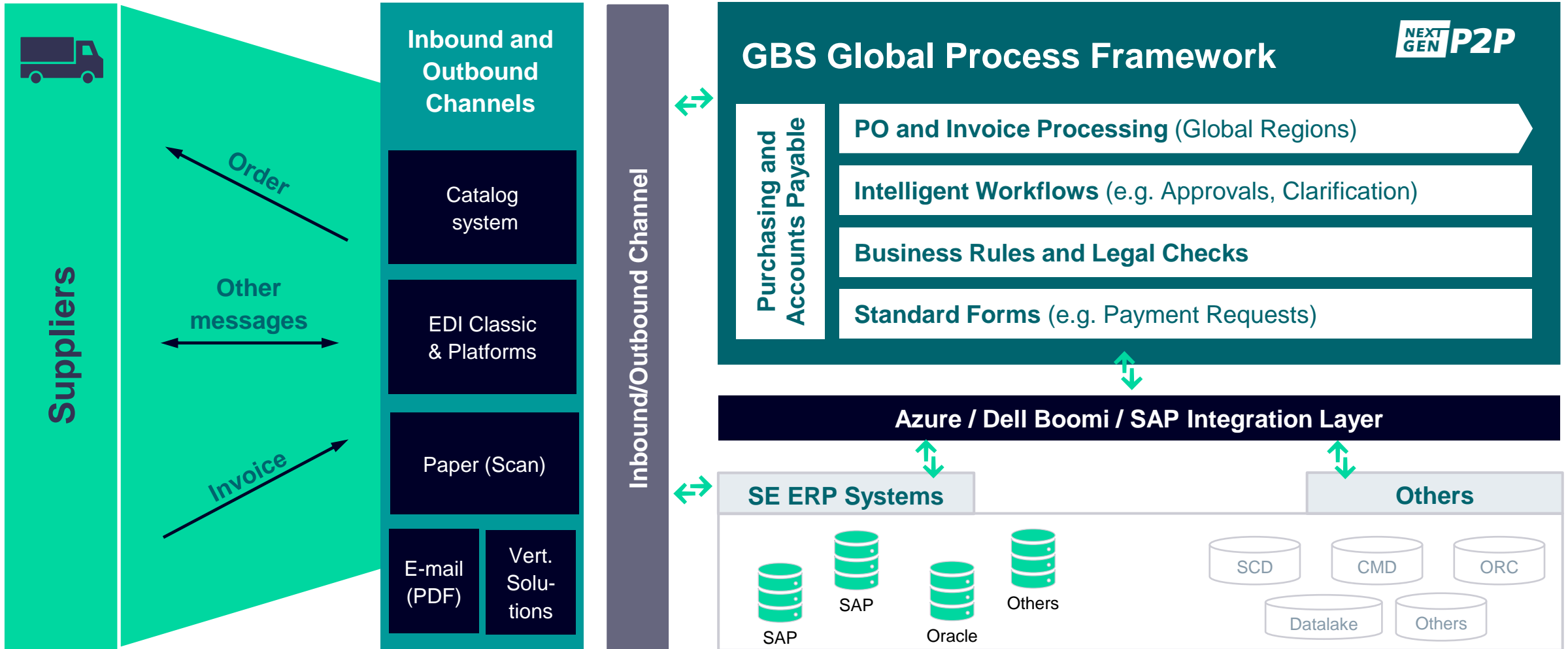
Our Innovation

Flexible, multi-client P2P automation platform on PEGA BPM technology as customizable cloud solution, easy-to-integrate and highly scalable

Your Benefits

AI powered, highly automated PO and invoice processing based on easy-to-configure business rules, elimination of manual action wherever possible

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Intelligent E2E Solution from Purchase Order to Invoice Processing

NEXT GEN P2P

SAP® Certified
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Suppliers

← Order

↔ Other messages

↗ Invoice

Inbound and Outbound Channels

- Catalog system
- EDI Classic & Platforms
- Paper (Scan)
- E-mail (PDF)
- Vert. Solutions

Inbound/Outbound Channel

GBS Global Process Framework

NEXT GEN P2P

Purchasing and Accounts Payable

- **PO and Invoice Processing** (Global Regions)
- **Intelligent Workflows** (e.g. Approvals, Clarification)
- **Business Rules and Legal Checks**
- **Standard Forms** (e.g. Payment Requests)

Azure / Dell Boomi / SAP Integration Layer

SE ERP Systems

- SAP
- SAP
- Oracle
- Others

Others

- SCD
- CMD
- ORC
- Datalake
- Others

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State-of-the-Art Functionalities and Business Process Management

NEXT GEN P2P

Unique Functionalities

- **Flexible** inbound channels PO & AP
- **AI driven** validation and processing
- **Catalog** and **Freetext PO** processing
- Centralized **workflow** with **smart cockpit**
- **Lean flexible** process variants
- **PO** and **Non-PO invoice** handling
- PO line **pairing** and **3-way-match**
- **Flexible tax** structure mapping
- **Online forms** for PR, PO or manual payment

Process Management

- Approval and processing **workflows**
- Continuous process **monitoring**
- **Real time** translation
- Master **data look up** SAP interface
- Purchasing & Invoice **portal**
- Real time **audit** and **fraud** detection
- **Leading edge** employee experience
- **Remote** access by Mobile App
- **Integration** layer, **data lake** access

Commercial Model

- **Purchasing** and **Accounts Payable-As-Service** with transactional service fee per PO and invoice
- **NextGenP2P platform** with transactional license cost per PO and invoice
- **Distributed Delivery Model** (Front Office CZ, Back Office IN)

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How does it impact future operations?

Flexible, lean process

Making scalability easy

Optimized end-to-end process

Enabling TCO reduction

Increased automation

Reducing manual effort

Optimized location mix

Leveraging AI driven translation capabilities

Higher productivity

Eliminating inefficiencies

Future way of working

Focus on problem solving, customer-provider community

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Client impact delivered for in North American region - Accounts Payable

Automation Rate
3rd Party Invoices

+20%

Turnaround Time
3rd Party Invoices

-25%

Rework Rate
Payment Request

-85%

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Bio Stefan Becker

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in Stefan Becker

Biography

Stefan has over 20 years of experience in Source-to-Pay Transformation and Business Process Services, spanning all vertical markets and industries. He has a proven track record in sales, solution design, service delivery and client management. At Siemens GBS, Stefan is responsible for selling and providing purchase-to-pay services to internal and external customers. His focus is on the implementation of an intelligent operating model, the roll out of the AI automation platform NextGenP2P and Smart Analytics. Before joining Siemens, he held leadership positions at Accenture Operations and Capgemini BPS.

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