

**Breakout** | The future of Customer Service

# **Community Forum**

How to create a true one stop shop to increase user satisfaction and novel service experience

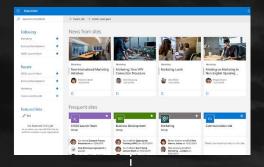


How to create a true one stop shop to increase user satisfaction and novel service experience

**Dominik Loerts** 

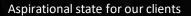


## The journey from intranet to EX Platform











#### Intranet

- Outdated/static
- Hub of hyperlinks

#### **Service Portals**

- Enterprise Service Management
- Many places for service (siloed by support function, department)

### **Employee Portal**

- Consolidated Service Experience Portal
- Expanded to serve as an app access point
- Mobile App

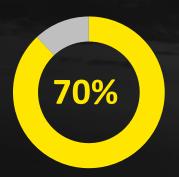
### **Employee Experience Platform**

- Meets employees where they are
- News and Campaigns
- Community sites and micro sites
- Enterprise knowledge and search
- Personalized, connected & actionable



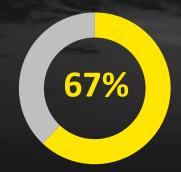
## Is the employee experience you're delivering the one your people want?

**Employee** 



Of employees are seeking to reimagine the employee experience

Workplace



Of employees want more collaboration post pandemic

Insights



of organisations will use employee experience insights to prioritize and measure initiative success Transformation

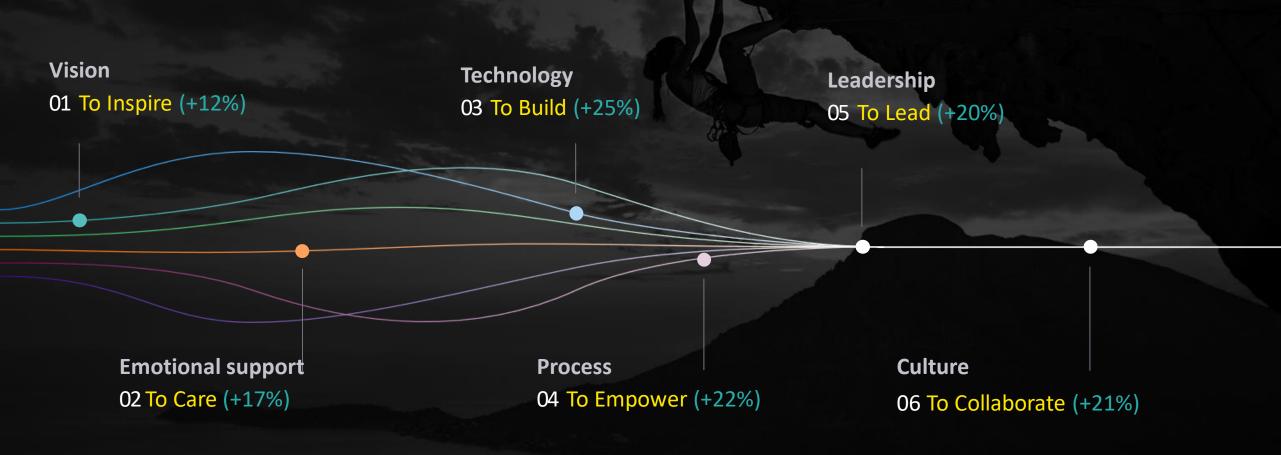


Increase in transformation success when organisations place Humans@Center





# The Build of technology needs to include people insights across each of the 6 key areas of transformation





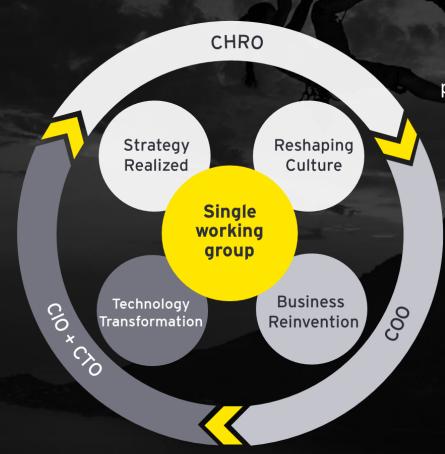
<sup>\*</sup> The contribution of each of these levers towards successful transformation

## There are 3 key stakeholders at the heart of Digital Experience transformation – clients enter via different 'flight paths', depending on situational needs

Embedding the people agenda in all transformational projects to increase success

Significant new budget opportunity for EY

Driving technology & insights for collaborative and networked organisations



Designing the new employee value proposition, aligning to the purpose and vision of the organisation

Ensure organizational alignment is at the centre of business reinvention and optimising investment





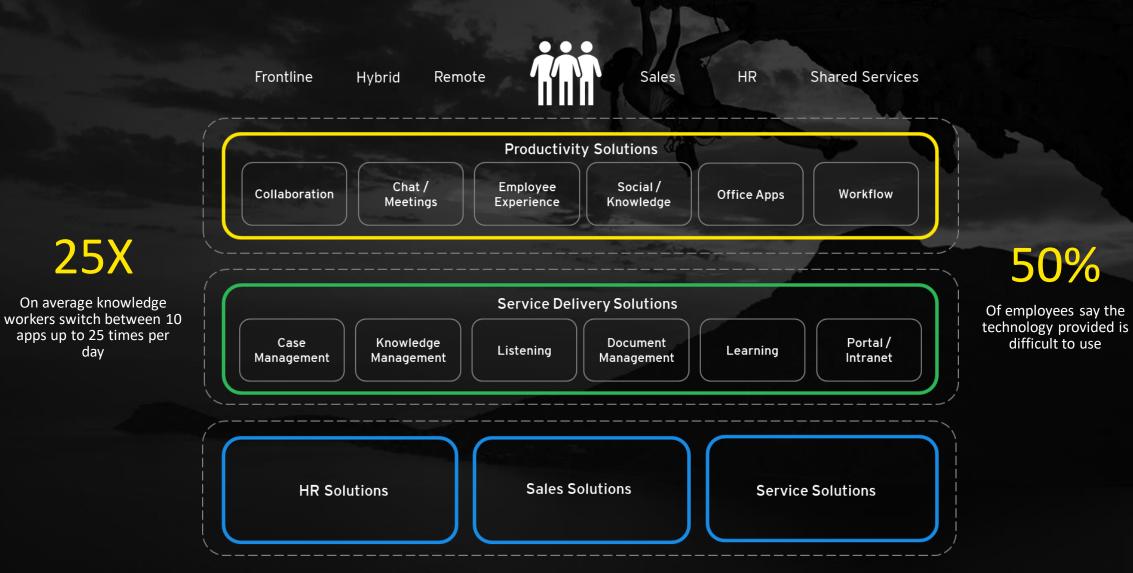
## However the build is becoming ever more complex, siloed and expensive

25X

On average knowledge

apps up to 25 times per

day







# Leaders prioritize 4 levers to create value and build transformative EX platform capabilities

## Experience

- Customer-led service design
- Seamless, omnichannel service consumption
- Predictive, proactive & preventive care

... stimulates appetite for more E2E services ...

#### ŝi • Strategy Customer experience υ<u>ς</u> Υ 血 Digital & Governance Innovation 🕏 **Dimensions** for NextWave **9 ( GBS** Technology People & Culture Service design 8 Delivery performance model

## Scale

- Lean, automated and measurable services
- Focused service and solution innovation teams
- Automation orchestration and Digital-as-a-Service
- ... better outcomes enhance reputation ...

## **Performance**

- Speed, quality and consistency
- Transparency, reliability and control
- Measurability and actionable insights Insights as a Service

... results increase satisfaction and productivity...

## People & Culture

- Internal and external branding
- Focused skills evolving with EX
- Platform enabled career acceleration

... Re-imagined services enable the business to focus on growth...





## Key Takeaways

- Set values that include empathy, transparency and human-centered design
- 2. Build a focused team and new core capabilities for EX
- 3. Define an employee-listening strategy to guide your efforts
- 4. Be patient: results take time, but the payoff is worth it



### **EY** | Building a better working world

EY exists to build a better working world, helping to create long-term value for clients, people and society and build trust in the capital markets.

Enabled by data and technology, diverse EY teams in over 150 countries provide trust through assurance and help clients grow, transform and operate.

Working across assurance, consulting, law, strategy, tax and transactions, EY teams ask better questions to find new answers for the complex issues facing our world today.

In this presentation, "EY" and "we" refer to all German member firms of Ernst & Young Global Limited. Each EYG member firm is a separate legal entity. Ernst & Young Global Limited, a UK company limited by guarantee, does not provide services to clients. Information about how EY collects and uses personal data and a description of the rights individuals have under data protection legislation are available via ey.com/privacy. For more information about our organization, please visit ey.com.

In Germany, EY has 20 locations.

© 2021 Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft All Rights Reserved.

GSA Agency | ABC JJMM-123 ED None

This presentation has been prepared for general informational purposes only and is therefore not intended to be a substitute for detailed research or professional advice.

No liability for correctness, completeness and/or currentness will be assumed. Neither Ernst & Young GmbH Wirtschaftsprüfungsgesellschaft nor any other member of the global EY organization can accept any responsibility.

ey.com/de