



Customer Success

Pega enabling the Next Generation Accounts Payable within
“Purchase to Pay”

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GS
Partners of Choice



NextGenAP

Pega Customer Engagement Summit

Nov 4, 2019

Simeon Weibler, Siemens AG - GBS P2P GPO PA

Next Generation Accounts Payable solution

By Siemens Global Business Services
Purchase-to-Pay

Siemens – Organizational Structure 2019



Operating Companies

Gas and
Power



Smart
Infrastructure



Digital
Industries



Mobility

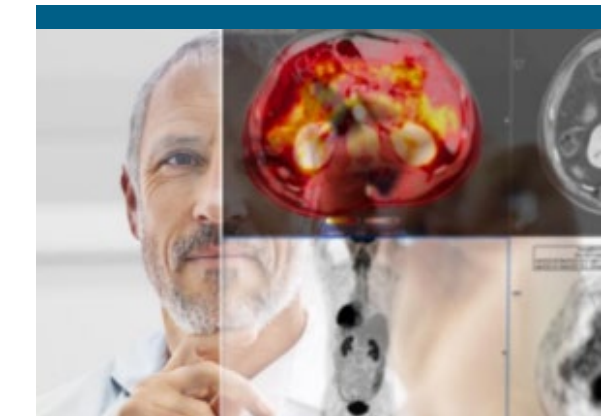


Strategic Companies

SIEMENS Gamesa
RENEWABLE ENERGY



SIEMENS
Healthineers



Service Companies

Financial Services

Global Business Services

Real Estate Services

Global Business Services

First and foremost not just a
service company –

A Partner of Choice!

Why

Our unique expertise in business services creates valuable impact specific to our customers' needs

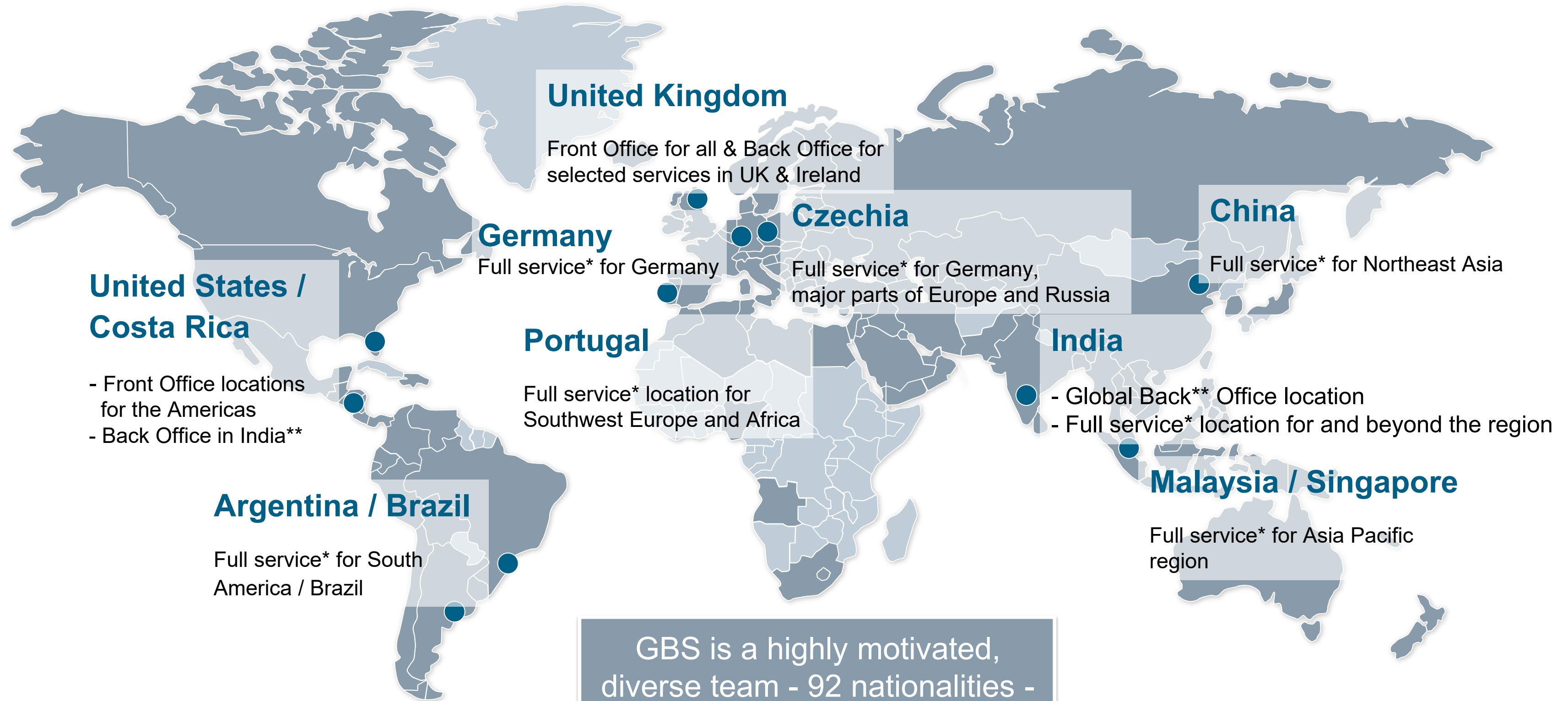
What

We innovate, design, transform and efficiently operate business services

How

As **Partner of Choice**, we are passionate about providing smart and digital end-to-end solutions through our powerful global internal and external network

GBS footprint allows for a flexible global delivery model while balancing customer proximity and economies of scale



GBS is a highly motivated, diverse team - 92 nationalities - successfully serving more than 600 entities in 80 countries

Additional >40 Front offices for customer proximity

*Full Service – Front Office & Back Office

** Back Office not for all services provided by GBS

Business volume indicators prove the capabilities of Global Business Services: Purchase-to-Pay (P2P)



1,500 employees
provide P2P Services
in 10 Centers



1 million purchase orders (PO) equals
90% PO coverage*



10 million 3rd Party invoices p.a.



>600 entities
served in **80+ countries**
on **50 ERP Systems**



€ 3.3 billion
processed
PO volumes



13,000 supplier
qualifications



450 eEvents

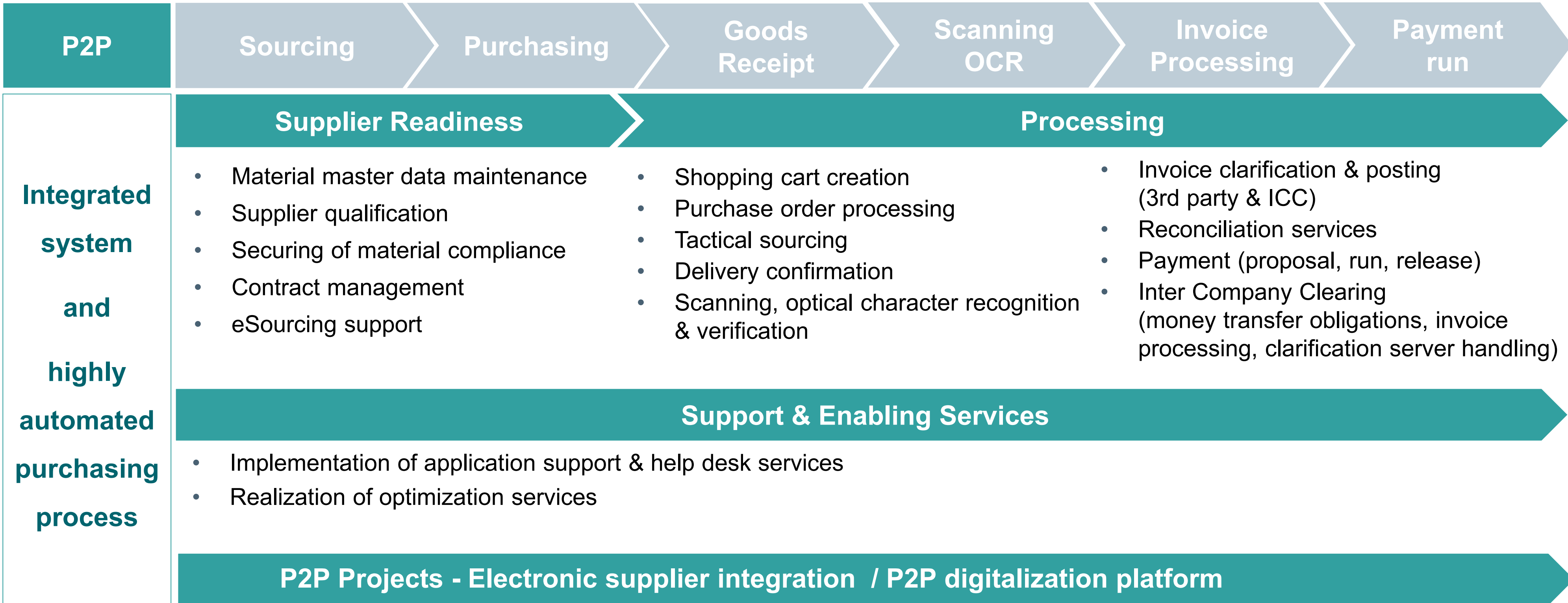


90,000 service desk queries p.a.

*indirect material



Purchase-to-Pay (P2P): From purchasing to outgoing payments



Why

Why now?

Why Pegasystems?



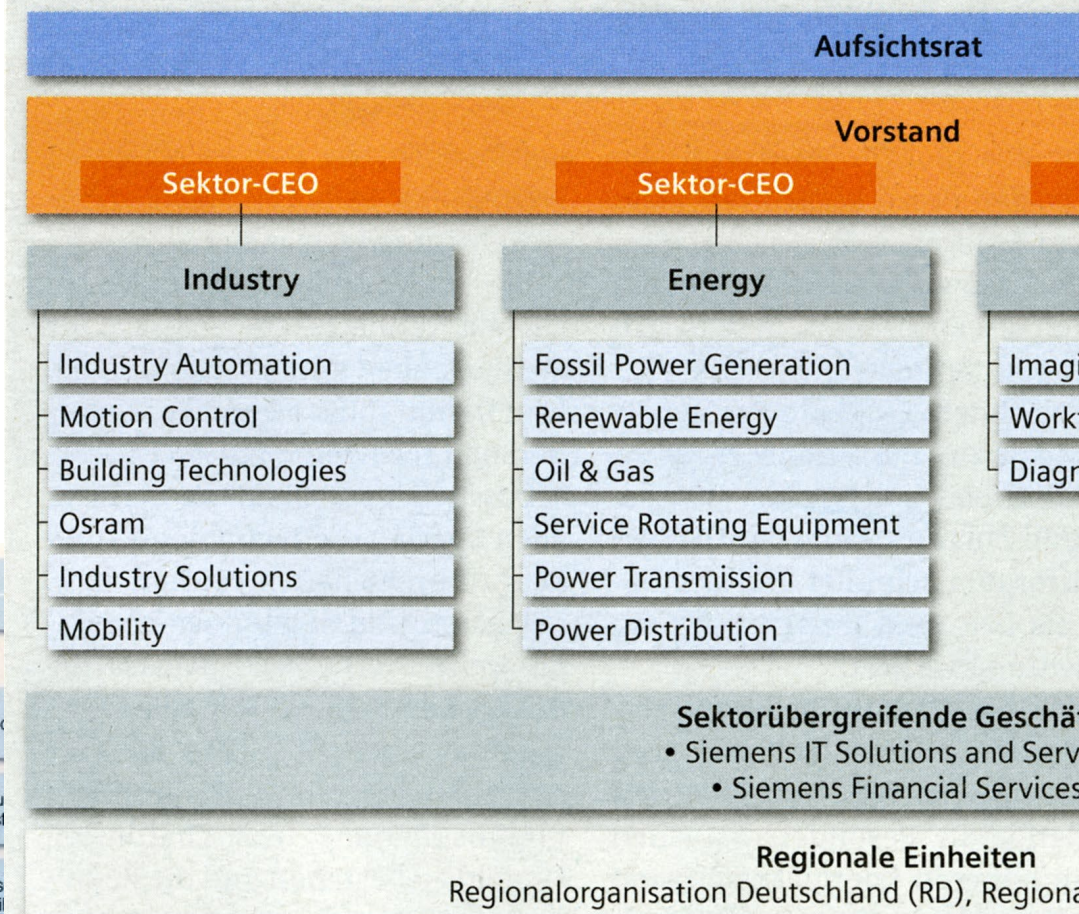
Why KPMG as Partner?



Siemens Organizational Structures since 2006

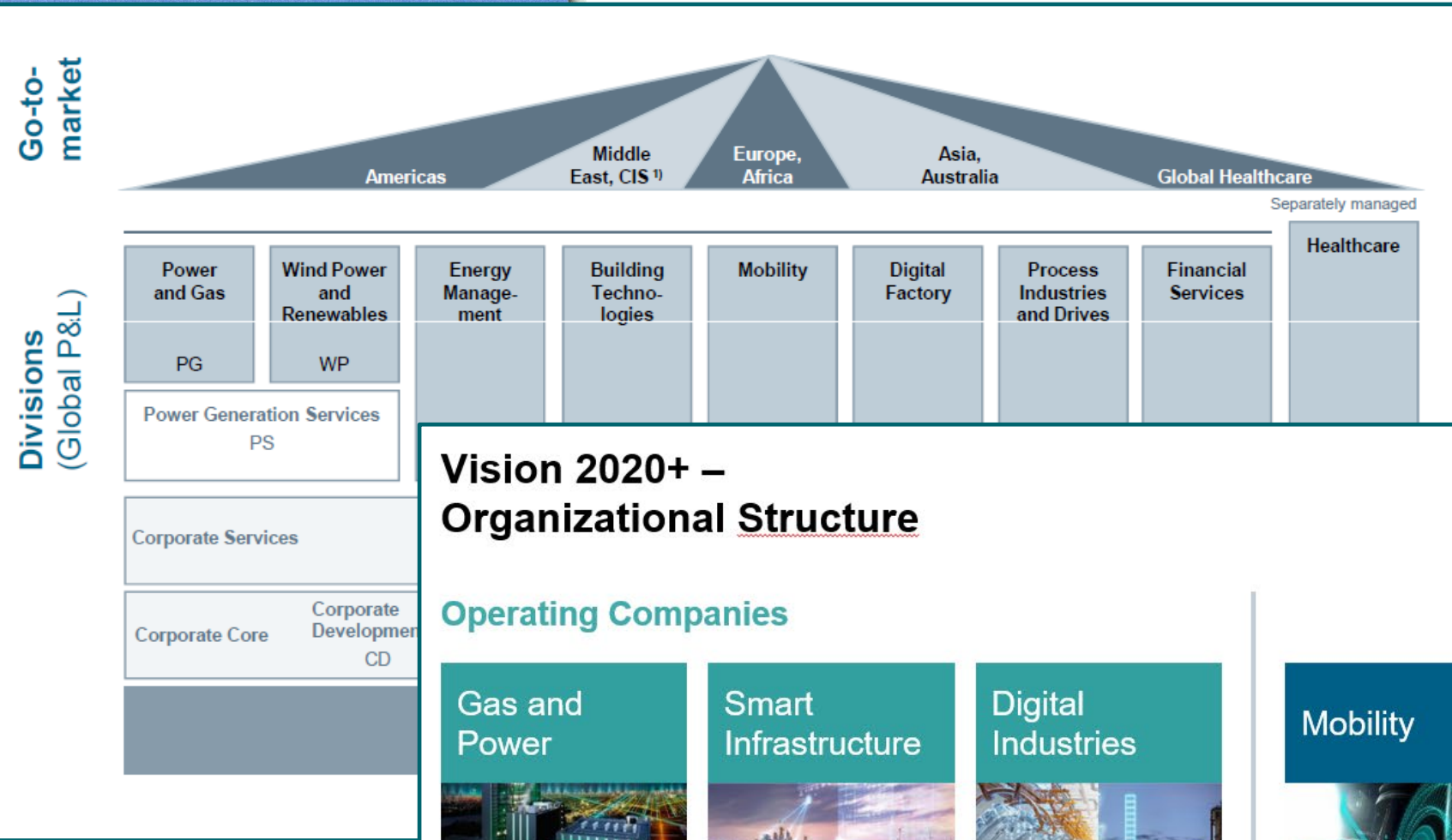
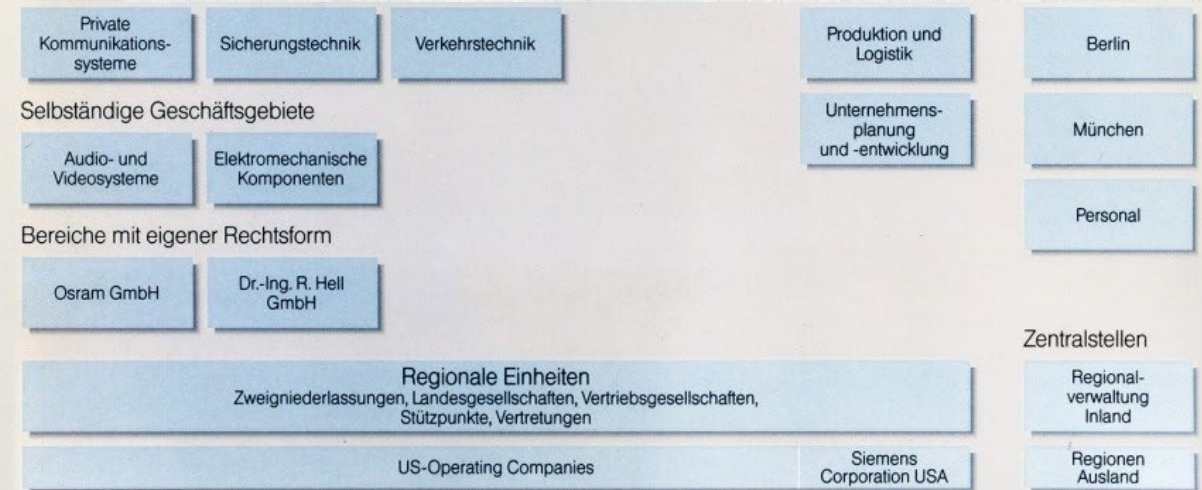


Neue Unternehmensstruktur zum 1. Januar 2008



2006

- Bereiche
- Anlagentechnik
- Daten- und Informationssysteme
- Medizinische Technik



Vision 2020+ – Organizational Structure

Operating Companies



Strategic Companies



Service Companies



Challenges in the current AP environment

No **central**
platform

Automation
degree
stagnating

Standardized
solutions in
conflict with
flexibility for
business needs

Multiple
accounts
payable
approval tools

More than **60**
heterogenous
partly outdated
ERP systems

NextGenAP

Vision & Mission: FLAIR@P2P

SIEMENS
Ingenuity for life

*l*ean process

*a*utomation is applied E2E

flair
@P2P

*i*nnovation driven
thinking

*f*uture ready
environment

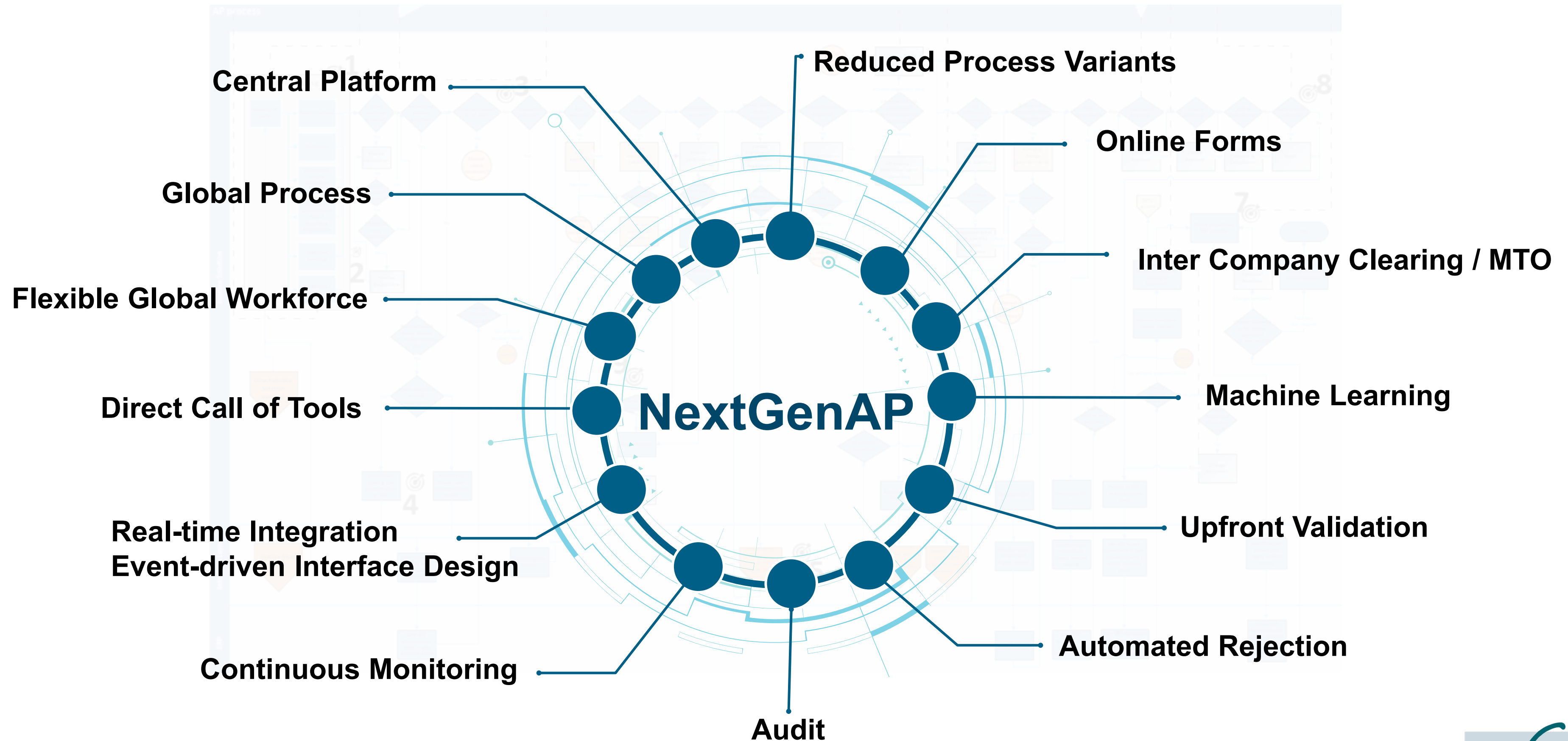
*r*eal (time) integration
seamlessly to any system

*flair: a skill or instinctive ability to make good use of something: talent

To utilize our AP teams' skill and instinctive ability to create something great

GBS AP Digital Platform

Productivity and Optimization Potentials



GBS AP Digital Platform

Next Steps

SIEMENS
Ingenuity for life

Implementation

- Pega implementation with KPMG
- Secure GoBD conformity
- Build NextGenAP tools basket
- Interface Layer finalization

Global Siemens Rollout

Enhancement to a P2P solution

Go-to-Market together with KPMG

Contact details

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Purchase-to-Pay Services Applications
GBS P2P GPO PA

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